

**Spearhead Audio Visual (ABN: 95 432 216 197)**  
**Price List + Terms & Conditions**

These prices & terms and conditions will state how things will work when dealing with Spearhead Audio Visual. If you enter into business with Spearhead Audio Visual, you agree to these terms and conditions.

Any or all of these can be changed without notice.

If you have any questions, please contact Michael Spears:

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Weddings

<b>Name</b>	<b>Price</b>	<b>Terms &amp; Conditions</b>
Deposit	\$300.00 (minimum)	Deposit must be paid by customer to book Spearhead Audio Visual to film a wedding in the future on a day deemed by Spearhead Audio Visual to be available for filming. Deposits are non-refundable. The deposit amount is deducted from the total amount payable. This amount is invoiced the customer and payable no later than 28 days after the wedding. Final product will not be delivered to the customer until 100% of amount owing is paid (money cleared, cheque cleared or cash received).
Ceremony Only – filming & editing	\$950.00	Entire ceremony filmed + 15mins either side. Edited to DVD including a highlights clip edited to a song.
Ceremony Only – filming only	\$500.00	As above without the editing. One copy of each original tape made (either to tape or DVD, as per clients preference) and posted to client once full payment has been made. Additional copies \$25/tape.
Reception Only – filming & editing	\$950.00	Filming to start at reception location during pre-dinner drinks (or, if no pre-dinner drinks, 15mins before official reception start time). Filming to cease at 10:00pm. Edited to DVD including a highlights clip edited to a song.
Reception – filming only	\$500.00	As above without the editing. One copy of each original tape made (either to tape or DVD, as per clients preference) and posted to client once full payment has been made. Additional copies \$25/tape.

Ceremony + Reception - filming & editing	\$1550.00	Entire ceremony filmed + 15mins either side. Filming to start again at reception location during pre-dinner drinks (or, if no pre-dinner drinks, 15mins before official reception start time). Filming to cease at 10:00pm. Edited to DVD including 2 highlights clips (ceremony & reception), each edited to a song.
Ceremony + Reception - filming only	\$850.00	As above without the editing. One copy of each original tape made (either to tape or DVD, as per clients preference) and posted to client once full payment has been made. Additional copies \$25/tape.
All day - filming & editing	\$2550.00	Includes reasonable amount of filming at bride prep. Entire ceremony + 15mins either side. Entire photo shoot. Reception until requested to leave or end of the night. Edited to DVD including 3 highlights clips (prep, ceremony & reception), each edited to a song.
All day - filming only	\$1400.00	As above without the editing. One copy of each original tape made (either to tape or DVD, as per clients preference) and posted to client once full payment has been made. Additional copies \$25/tape.
Extra DVD copies	\$20.00 each	1 DVD is included in all wedding packages. Extra DVDs can be ordered at any time.

## Video Tape Conversions

<b>Name</b>	<b>Price</b>	<b>Notes</b>
Standard package	\$25.00/hr of footage	Converts any video tape format straight to DVD. No chapter markers placed & no scene selection menu. The DVD will either auto-play when inserted into a DVD player, or have a simple "play" menu. Physical discs are placed in a DVD case. The disc has the tape name hand written on. The DVD case has a simple cover printed.
Deluxe package	\$45.00/hr of footage	Converts any video tape format to DVD with chapter markers placed at obvious changes in the video content. Chapters will be named "Chapter 1", "Chapter 2", etc. A scene selection menu will be available to select a chapter to watch. Physical discs are placed in a DVD case. The disc has the tape name printed on. The DVD case has a simple cover printed. Chapter names are printed on the back of the DVD case with an area for the customer to write a description of each chapter.

## Filming

<b>Name</b>	<b>Price</b>	<b>Notes</b>
Dance/singing concerts	\$20.00/DVD ordered (+\$100.00 fee if less than 10 DVDs ordered)	Filmed and edited for free. Parents/relatives of performers place orders through dance/singing studio. Spearhead Audio Visual fills order at \$20.00/DVD. Once DVDs completed & delivered, studio is responsible for distribution.
Promo/corporate filming	\$300.00/hr filming	All basic editing included. 1 DVD included
Reproduction of promo/corporate DVD	1-100 DVDs 101-250 DVDs 251-500 DVDs 501-750 DVDs 751-1000 DVDs > 1000 DVDs	\$15.00/DVD \$12.00/DVD \$9.00/DVD \$6.00/DVD \$3.00/DVD \$2.20/DVD

Photo/Negative/Slide Scanning

<b>Name</b>	<b>Price</b>	<b>Notes</b>
Photo scanning	\$1/photo	Scanned as JPEG files. Delivered on CD or DVD disc
Negative scanning	\$1/frame on negative strip	As above.
Slide scanning	\$1/slide	As above.